



**A No-Load Mutual Fund Managed by:  
Front Street Capital Management, Inc.**

One of my favorite quotes from Warren Buffett goes as follows: “The market, like the Lord, helps those who help themselves. But, unlike the Lord, the market does not forgive those who know not what they do.”

For the period ending June 30, 2018, the Tarkio Fund (the “Fund”) was up 6.31% over 1 year, was up 15.29% per year (annualized) over 5 years, and was up 11.92% per year (annualized) since its inception. The Fund was recognized by Money Magazine as the best performing mid-cap equity fund in the nation for the five-year period ending November 2017\*. Lipper ranked the Fund as the “best Mid-Cap Core fund over three years” for the period ending the same date\*\*. The Fund was up 29.04% for calendar year 2017 and up 28.50% for calendar year 2016. That said, for the first quarter of 2018, the Fund was down 6.75% ranking us dead last by Morningstar in our category for this most recent three-month period. As of this writing on July 1, 2018, the Fund is “only” down 4.2% for the year to date. Please note, past performance is not indicative of future returns.

Warren Buffett has stated that investing in U.S. equity securities (i.e., the S&P 500 index) has minimal risk in the long-term. But in the short-term, stock prices can and will fluctuate and be completely unpredictable. That’s why we believe it’s risky for investors to try to reposition their portfolios to gain short-term advantage. The Tarkio Fund is not managed to try to smooth out short-term volatility. Quite the opposite: it is truly managed for the long-term. The majority of the companies held in the portfolio have been in the Fund since its inception in 2011 and literally for decades before that in portfolios managed by the Fund’s advisor Front Street Capital Management.

Our investment process is to identify outstanding companies according to the following management criteria:

- Integrity of Management
- A Long-Term Focus
- Purpose and Passion
- Employee Empowerment – Driving Fear Out of the Organization
- Teamwork – Cooperation, Not Competition
- Disciplined Capital Allocation

Once these unique companies are identified we patiently wait for short term volatility to drive the underlying stock down to a price that is attractive for us as long-term owners of the business. At that point we purchase a meaningful interest in the company (given the size of the Fund).

Once locked down, our strategy is to continue to hold a position indefinitely as long as the company’s management continues to adhere to the aforementioned principles that we believe best unleash the human potential of all of its employees. As such, we are constantly positioning the portfolio for the LONG term and make no attempt to smooth out short term performance, whether positive or negative.

In other words, the Fund isn’t managed to protect against volatility, because volatility is precisely what enables us to buy our favorite companies at favorable prices. Like Buffett preaches in his retelling of Ben Graham’s classic story of “Mr. Market” (which we have enclosed along with this letter), we believe volatility is our friend. Over the long term, we believe we will continue to produce meaningful returns. But the price we pay for those returns is that we have to live with the short-term fluctuations. We have tried to be consistent in this message from day one through all of the volatility in the past seven years.

Some of our favorite long-term holdings rarely trade at valuations where we are willing to add new capital to those positions. But during market declines, like the one we experienced in the first quarter of 2018, stocks of some of these companies get caught up in the selling frenzy. These declines often detract from our short-term performance, but they provide us the opportunity to add meaningfully to our greatest potential compounders at what we believe to be rare attractive prices. We were very busy during the first quarter repositioning more capital toward these companies (including Cognex and Rogers, both the subject of recent Tarkio Fund letters), and we believe we are even better positioned now for the next five years and beyond than we were three months ago.

Another Buffett tenant is that you get the shareholders you deserve. We have tried to be consistent in our message to you during every correspondence since the inception of the Fund that short-term market volatility is random and its folly can be used to gain significant advantage for the long term investor. Many investors react to negative movements and corrections by repositioning (often at the worst

possible time). But we are so very fortunate to have attracted like-minded long-term investors like you that have been able to maintain a long-term position in the Fund and reap the benefits of compounding with what we believe to be best in class multiyear performance.

Respectfully,



***On June 30, 2018, Rogers (ROG) was 7.31% of the Tarkio Fund Portfolio at a share price of \$111.46 per share and Cognex (CGNX) was 9.18% of the Tarkio Fund Portfolio at a share price of \$44.61 per share. The mention of any investments in this commentary should not be considered a recommendation to sell or purchase the security(ies) mentioned or similar investments. Please consult an investment professional on how the purchase or sale of such investments can be implemented to meet your particular investment objective or goals. Investments in securities and/or similar investments are subject to risks. It is important to obtain information about and understand these risks prior to investing. Past performance is not indicative of future returns.***

***\*Money Magazine review based on annualized 5 & 10 year annualized returns as of November 30, 2017 for Lipper labeled "MIDCAP U.S. STOCK" funds exceeding \$15M in assets and excluding ETF and multi-cap funds.***

***\*\*Lipper uses prospectus-based classifications. Awards are based on a consistent return rating, which is a risk-adjusted performance measure calculated over 36, 60 and 120 months. The fund with the highest Lipper Leader for Consistent Return (Effective Return) value in each eligible classification wins the Lipper Fund Award. Funds may be excluded from award contention if, in the opinion of Lipper's Research staff, the portfolio has undergone too many classification changes or changed classifications recently.***

***Mutual Fund investing involves risk. Such risks associated with the Tarkio Fund (including but not limited to Small/Medium Capitalization Risks, Foreign Securities Risk, Fixed Income Securities Risk, Non-Diversification Risk, and New Fund/Adviser Risk) as well as applicable investment objectives, charges and expenses must be considered carefully before investing. This and other important information about the Tarkio Fund is found in the Prospectus, a copy of which or current performance information may be obtained by visiting [www.tarkiofund.com](http://www.tarkiofund.com) or by contacting 866-738-3629. We encourage you to read the prospectus before investing.***

**Tarkio Fund is distributed by Arbor Court Capital, LLC - Member FINRA.**

**"Mr. Market"<sup>1</sup>**

Long ago, Ben Graham described the mental attitude toward market fluctuations that are most conducive to investment success. He said that you should imagine market quotations as coming from a remarkably accommodating fellow named Mr. Market who is your partner in a private business. Without fail, Mr. Market appears daily and names a price at which he will either buy your interest or sell you his.

Even though the business that the two of you own may have economic characteristics that are stable, Mr. Market's quotations will be anything but. For, sad to say, the poor fellow has incurable emotional problems. At times he feels euphoric and can see only the favorable factors affecting the business. When in that mood, he names a very high buy-sell price because he fears that you will snap up his interest and rob him of imminent gains. At other times he is depressed and can see nothing but trouble ahead for both the business and the world. On these occasions he will name a very low price, since he is terrified that you will unload your interest on him.

Mr. Market has another endearing characteristic: He doesn't mind being ignored. If his quotation is uninteresting to you today, he will be back with a new one tomorrow. Transactions are strictly at your option. Under these conditions, the more manic depressive his behavior, the better for you.

But, like Cinderella at the ball, you must heed one warning or everything will turn into pumpkins and mice: Mr. Market is there to serve you, not to guide you. It is his pocketbook, not his wisdom that you will find useful. If he shows up some day in a particularly foolish mood, you are free to either ignore him or to take advantage of him, but it will be disastrous if you fall under his influence.

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<sup>1</sup> Excerpts from the 1987 Berkshire Hathaway Inc. Annual Report